Your investment in Red Hat technology brings affordable, enterprise-class software into your datacentre. But why stop there? Red Hat Consulting can help you identify key cost-saving opportunities and ensure a safe, stable migration and optimised architecture that will maximise your return on investment.
FIVE REASONS TO CHOOSE RED HAT CONSULTING:

1. ADVICE AND ASSISTANCE, WITH YOU AT EVERY STEP OF THE DEPLOYMENT CYCLE
   Red Hat Consulting is focused on helping to solve business problems. Our consultants can help with the assessment, design, development and deployment of IT infrastructure and middleware projects. Invest in a professional assessment and know exactly what you stand to gain. Or if you’re ready to implement, find solutions that promise successful transitions whether you’re building, integrating or migrating your operating system or your middleware layer and applications.

2. UNMATCHED OPEN SOURCE AND OPEN STANDARD EXPERTISE
   Our consultants have a deep knowledge of Red Hat products and are experts in open source and enterprise IT architecture. They can maximise the features and functionality embedded in our technologies. Problems not only get resolved faster due to our consultants’ close links with Red Hat engineering and support teams; in many cases, they can be anticipated and avoided by having our experts involved from the very beginning.

3. BRINGING GLOBAL EXPERIENCE AND EXPERTISE TO YOUR PROJECT
   With extensive experience in all major industries, Red Hat’s consultants are focused on ensuring that you make astute architectural decisions for your business right from the start. They know how to build the best open source solutions and stacks, plus they have extensive experience of integrating open source and proprietary software components.

4. BEST PRACTICES AND EXPERT KNOWLEDGE TRANSFER TO YOUR TEAM
   After successful system deployment using proven best practices, our consultants ensure that your team feels completely confident in running the new environment. Your staff will gain valuable insight into the new technology from day one, optimising your investment and reducing your support requirements further down the road.

5. ELIMINATING OR REDUCING DOWNTIME
   With Red Hat Consulting assisting in your planning, deployment or migration, new initiatives go forward smoothly. Minimal or even zero downtime equals faster time-to-value and time-to-production, while your own IT team is free to take your mission-critical work forward, with no distractions from projects in progress.

RED HAT CONSULTING SERVICES

Red Hat Consulting offers professional services to help organisations like yours solve strategic technology challenges, maximise product performance and infrastructure efficiencies, and deliver greater value to your business.

www.redhat.com/consulting
RED HAT PATHWAY SERVICES

These business transformation services help you to map out the journey from today’s starting point to your end destination. Each Pathway begins with an assessment of your business goals and the maturity of your IT infrastructure, an exploration of open standards, concepts and alternatives, and strategic recommendations to achieve your objectives.

Our most frequently requested Red Hat Pathways include:

IT CONSOLIDATION
As the costs for legacy and proprietary platforms increase dramatically, this Pathway helps organisations move to a mainstream platform that provides competitive advantage and a quick return on investment. If you are considering consolidating onto an open Red Hat Enterprise Linux based infrastructure or improving your use of virtualization techniques, this is your pathway of choice.

IT FREEDOM
This Pathway focuses on moving the application layer to the JBoss Enterprise Application Platform to create a more flexible and cost-effective infrastructure. This strategic service combines product expertise with proven methodologies based on years of experience. The result? Safe and efficient migrations with minimal disruption, which, in turn, means faster time to production. Maximum knowledge transfer will increase your team’s self-sufficiency.

OPERATIONAL EFFICIENCY
You look for a stable, scalable and secure environment to ensure that deployed systems take advantage of best practices during their lifecycle. Our Operational Efficiency Pathway provides you with a consistent environment for a wide range of business applications and platforms.

Determining a standard operating environment (SOE) will be central to the migration project. This helps to eradicate the complexity of configuration variance, where one-off configurations and siloed systems have sprung up across the estate. It creates opportunities for automation and repeatability when undertaking, and subsequently managing, IT infrastructure deployments and leads to impressive economies of scale.

CLOUD ENABLEMENT
This Pathway helps in building a clear picture of how open source cloud computing can benefit the organisation. You’ll gain an understanding of your specific cloud requirements and the functionality necessary for implementation. The service goes on to provide a tailored, concrete roadmap and an executive plan of work.

Check out for more information: www.redhat.com/consulting

RED HAT PRODUCT ACCELERATOR SERVICES

Red Hat Accelerator Services are fixed price, short-term, consulting engagements, that help your organisation to realise the performance, scalability and security benefits of deploying Red Hat infrastructure and JBoss Middleware products. Each engagement is designed to accelerate deployments of Red Hat technologies. By making sure you get it right the first time, these services free you to focus on what’s most important: driving greater business value.

RED HAT ENTERPRISE LINUX CORE BUILD ACCELERATOR
This service delivers a standard configuration of Red Hat Enterprise Linux to meet your specific needs. It ensures your Red Hat Enterprise Linux Build is configured in a way that is simple, stable, secure and scalable.

RED HAT ENTERPRISE LINUX HEALTHCHECK
During this engagement, our consultants validate your Red Hat Enterprise Linux installation, configuration and utilisation. They conduct a performance review and provide recommendations on opportunities for operational improvements.

JBoss Enterprise Middleware Healthcheck
This healthcheck service helps ensure that your JBoss Enterprise Application Platform is operating at maximum security and efficiency, by identifying configuration, update, security or performance issues that would ultimately impact your business.

www.redhat.com/consulting
RED HAT ARCHITECTURE AND INTEGRATION SERVICES

Red Hat Consulting works and collaborates with your IT staff towards a common goal. You gain the new systems and technologies you need, while your staff gain confidence and acquire essential new technical skills.

INTELLIGENT INTEGRATED ENTERPRISE

JBoss Enterprise Application Platform has grown from an application server into a holistic solution to business challenges, including:

• Business rules (BRMS)
• Business process management (BPM)
• Enterprise application integration and service-oriented architectures (SOA)
• Data services and distributed data caching solutions
• Advanced messaging including MRG-M (AMQP) and JMS
• Portal and CMS integration

Red Hat Consulting workshops and engagements help you to maximise the value of these solutions and minimise risk and to get the design and architecture right from the very beginning.

APPLICATION DEVELOPMENT

An IT project isn’t just about technology. By mentoring and motivating your staff, Red Hat Consulting can enhance the efficiency of your application development team and lower risk for any development project using JBoss technologies.

PLATFORM MIGRATION SERVICES

Red Hat Consulting has considerable expertise in helping customers migrate from increasingly expensive legacy Unix platforms to Linux, especially with enterprise workloads such as Oracle databases or ERP applications.

MANAGED ENGINEERING SERVICES

Rather than simply providing an extra pair of hands, Red Hat is able to offer a full managed service for Linux engineering. This includes producing tailored builds for the organisation, including the base operating system, infrastructure components and applications. The service also includes research and development functions, staff development and strategic advisory services. All of this is delivered as a measured service at predictable cost.

DELIVERY OPTIONS

At Red Hat, we believe in choice, so we tailor our consulting engagements and services to fit your budget and offer delivery options that scale from one week to multi-year projects.

PROJECT-BASED CONSULTANTS AND ARCHITECTS

Skills and engagements will be customised to fit your needs. If required, our project-based consultants and architects can play a key role in mentoring your in-house team and providing consistent knowledge transfer.

PROGRAMME MANAGEMENT

Red Hat’s Programme Managers are dedicated resources who ensure your project is completed on time and in alignment with your IT business goals. As your single point of contact, the Programme Manager provides project leadership, serving as the liaison between all project stakeholders, facilitating effective and open communications, driving consensus on IT business goals and project scope, and managing team interdependencies.

DEDICATED RESOURCES

Dedicated on-site services quickly pay for themselves by enabling you to refocus in-house resources and accelerate project completion. On-site dedicated resources work with your internal team every day, and can be used to complement any Red Hat service or solution.

CONSULTING UNITS

You can purchase consulting services from Red Hat in advance and then apply them to any Red Hat Consulting engagement within 12 months of purchase. If you have unallocated end-of-year budget, consulting units are a great way to invest in your technology infrastructure needs without committing to a specific topic upfront.

www.redhat.com/consulting
Many businesses, concerned about their dependency on a single proprietary vendor, are choosing alternatives based on open standards, such as Red Hat Enterprise Linux and the JBoss Enterprise Middleware portfolio.

Red Hat Consulting has developed the Strategic Migration Planning service to simplify migration and create a solid foundation for our Pathway services. This offering provides the tools, insight, and proven processes needed to proactively plan and execute strategic migrations from proprietary software to Red Hat’s open source technologies.

The duration of the engagement is based on your specific business requirements. A five-phase process addresses high-risk migration scenarios and creates a risk mitigation plan that takes frequently encountered problems into consideration. These possible issues will be identified, addressed and mitigated prior to your migration.

A Red Hat architect will work with you to:

1. Map your existing proprietary ecosystem to a functionally equivalent Red Hat ecosystem
2. Determine a standard operating environment upon which to base your migration
3. Analyse the portability of your existing business applications
4. Examine the risks and benefits associated with various migration options
5. Develop a comprehensive migration roadmap tailored to your intended environment, time and resources and the intended new environment needed by your business

Customers who have worked with Red Hat Consulting say it best:

“We are more than satisfied with the quality of solutions and services provided by Red Hat. The complex nature of this project suggested that the implementation would be complicated. However, thanks to the help and support of Red Hat, we were able to complete the project quickly and effectively.”

– Julio Matarranz, Head of Corporate IT, NH Hotels

“Our decision to migrate to Red Hat solutions has been one of the best technology decisions in recent years. The project is aligned with a wider company strategy and has put us ahead of development in the market.”

– María Caldés, Director of Engineering and Systems, Telecinco
ABOUT RED HAT CONSULTING

Using Red Hat Consulting is a wise investment for organisations looking for trusted advisors with expertise in enterprise open source.

Red Hat Consulting has a proven track record of helping customers understand and develop solutions that tackle real pain points effectively, both in terms of functionality and cost. Cumulatively, our consultants have decades of experience integrating Red Hat enterprise products and solutions into unique and varying environments – always ensuring maximum performance and value.

For more information on Red Hat Consulting, visit www.redhat.com/consulting

“Open source does not translate to unsupported. Don’t be afraid of change. The market maturity and the premium level of enterprise support and consulting expertise offered by Red Hat made it very easy to make the change to an open source environment and gave us a competitive advantage based on lower cost of ownership and utilisation of best-of-breed open source products.”

– Jess Reed, Chief Information Officer, GEICO.

LEARN MORE ABOUT RED HAT CONSULTING

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