

# Customers achieve high performance and growth with Red Hat Technical Account Management



**Ministerio de Salud  
Presidencia  
de la Nación**

**Industry:** Public sector  
**Headquarters:** Buenos Aires, Argentina  
<https://red.ht/ministerio-de-salud>

*“During our Container Adoption Journey engagement, Red Hat’s experts worked with us to define this project, build the architecture, and take that technological leap. Working with a Technical Account Manager really helped us succeed.”*

**Alejandro Lopez Osornio**  
Former National Director of Health Information Systems



**ANBIMA**  
**Industry:** Financial services  
**Headquarters:** São Paulo, Brazil  
<https://red.ht/انبما>

*“Our Technical Account Manager helps us identify and resolve potential issues before they occur, to ensure we get the most from the built-in process automation, manageability, and operational stability provided by our Red Hat software.”*

**Robson Santanna**  
Manager, Architecture and Infrastructure



**Industry:** IT services  
**Headquarters:** Australia and New Zealand  
<https://red.ht/datacom>

*“An important factor in our success is the direct connection with the Red Hat teams through our Technical Account Manager. We can access tools, strategic roadmaps, and timely updates for our technology solutions.”*

**Santana Faint**  
General Manager, Business and Data Platforms, Australia and New Zealand



**Industry:** Insurance  
**Headquarters:** St. Gallen, Switzerland  
<https://red.ht/the-helvetia-group>

*“Working with our [Technical Account Manager] gives us confidence in knowing a problem will definitely be solved. Instead of just opening a ticket, he provides a single point of contact between Red Hat and our teams. It’s good to have someone who really pushes to find solutions.”*

**Dr. Nikolas Nehmer**  
Head of Helvetia Container Platform



**Industry:** Communications and media  
**Headquarters:** Chesterfield, MO,  
United States  
<https://red.ht/amdocs>

*“We know we have end-to-end support with Red Hat. We can pick up the phone, any time, to do an analysis of root causes and quickly resolve any issues. On average, we have one of these calls each month, but working with Red Hat’s support means these issues never affect our end customers.”*

**Cedric Gegout**  
Head of Technical Product Management

Learn more about Red Hat customer successes: [redhat.com/success-stories](https://redhat.com/success-stories)